

A2Z Infra Engineering Limited April 28, 2020

Ratings

Facilities	Amount (Rs. crore)	Rating ¹	Rating Action
Long-term bank facilities	293.32	CARE D (Single D)	Revised from CARE D; ISSUER NOT COOPERATING* (Single D ; ISSUER NOT COOPERATING*)
Short-term Bank Facilities	721.01	CARE D (Single D)	Revised from CARE D; ISSUER NOT COOPERATING* (Single D ; ISSUER NOT COOPERATING*)
Total facilities	1014.33 (Rupees One Thousand Fourteen crore and Thirty- Three lakhs only)		

Details of instruments/facilities in Annexure-1

Detailed Rationale & Key Rating Drivers

The ratings assigned to the bank facilities of A2Z Infra Engineering Limited (A2Z) takes into account the ongoing delay in repayment of its debt obligations by the company due to its stretched liquidity position.

Rating Sensitivities

Positive Rating Sensitivities

- Timely track record of debt servicing by the company for continuous 3 months
- Sustainable improvement in the operations of the company
- DSCR improves to >1x

Detailed description of the key rating drivers

Key Rating Weaknesses

Ongoing delays in debt servicing: There are ongoing delays in servicing of its debt obligations due to the stretched liquidity position.

Weak financial performance:

The collection period of the company remained relatively higher to about 731 days in FY19 indicates slow realization of debtors. The company's overall gearing has improved to 0.59x (PY: 1.21) on account of decrease in total debt, however total debt to GCA and total debt to PBILDT have remained higher to 7.84 times and 6.08 times respectively. Along with this, the company reported revenue of Rs. 521.51 crore during FY19 (PY: Rs 370.74 crore) with profit at operating level of Rs 56.34 crore in FY19 (PY: Loss of Rs 10.44 crore). During 9MFY20, A2Z reported total operating income and PBILDT of Rs 331.83 crore and Rs 11.11crore respectively.

Liquidity: Poor

The liquidity of the company is poor, owing to delays in debt servicing. The company had cash and bank balance of Rs. 8.42 crore as on March 31, 2019

Analytical approach: Standalone

Applicable Criteria

CARE's Criteria on assigning Outlook to Credit Ratings

CARE's Policy on Default Recognition

Rating Methodology – Infrastructure Sector Ratings

Financial ratios - Non-Financial Sector

¹Complete definitions of the ratings assigned are available at <u>www.careratings.com</u> and in other CARE publications.



About the Company

Incorporated in January 2002 as A2Z Maintenance Services Private Ltd, the company was renamed 'A2Z Maintenance & Engineering Services Private Ltd' in May 2005. Subsequently, the company became a public limited company in March 2010. A2Z came up with an IPO in December 2010 and raised Rs.776.2 crore. The company got its present name in December 2014 and is primarily engaged in providing Engineering, Procurement and Construction (EPC) services in power transmission and distribution sector.

Brief Financials	FY18(A)	FY19(A)		
Total operating income	370.74	521.51		
PBILDT	-10.44	56.34		
PAT	-114.77	32.12		
Overall gearing (times)	1.21	0.59		
Interest coverage (times)	-0.08	1.37		

A: Audited

Status of non-cooperation with previous CRA: Not applicable

Any other information: Not applicable

Rating History for last three years: Please refer Annexure-2

Annexure-1: Details of Instruments/Facilities

Name of the Instrument	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. crore)	Rating assigned along with Rating Outlook
Fund-based - LT-Term Loan	-	-	December-2022	146.89	CARE D
Fund-based-Working capital facilities	-	-	-	146.43	CARE D
Non-fund-based-Short Term	-	-	-	721.01	CARE D

Annexure-2: Rating History of last three years

Sr.	Name of the	Current Ratings				Rating history			
_	Instrument/Bank	Type		Rating	Date(s)	Date(s) & Rating(s)	Date(s) &	Date(s) & Rating(s)	
	Facilities		Outstanding	_	&	assigned in 2019-		assigned in 2017-2018	
	1 00		(Rs. crore)		Rating(s)	_	assigned in	_	
			(NS. CIOIE)		assigned		2018-2019		
					in 2020-		2018-2019		
					2021				
4	Formal bases of 1 T	1.7	146.00	CARER		4\CADE D. ICCLIED	4\CADE D	4\CADE D	
1.	Fund-based - LT-	LT	146.89	CARE D		, ,	, <i>'</i>	1)CARE D	
	Term Loan						(05-Apr-18)	1'	
						(27-Jan-20)		2)CARE D; ISSUER NOT	
						2)CARE D		COOPERATING*	
						(04-Apr-19)		(04-Apr-17)	
2.	Fund-based-	LT	146.43	CARE D	-	1)CARE D; ISSUER	1)CARE D	1)CARE D	
	Working capital					NOT COOPERATING*	(05-Apr-18)	(10-Jul-17)	
	facilities					(27-Jan-20)		2)CARE D; ISSUER NOT	
						2)CARE D		COOPERATING*	
						(04-Apr-19)		(04-Apr-17)	
3.	Non-fund-based-	ST	721.01	CARE D	-	1)CARE D; ISSUER	1)CARE D	1)CARE D	
	Short Term					NOT COOPERATING*	(05-Apr-18)	(10-Jul-17)	
						(27-Jan-20)		2)CARE D; ISSUER NOT	
						2)CARE D		COOPERATING*	
						(04-Apr-19)		(04-Apr-17)	

Note on complexity levels of the rated instrument: CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.



Contact us

Media Contact

Name - Mradul Mishra
Contact no. - +91-22-6837 4424
Email ID - mradul.mishra@careratings.com

Analyst Contact

Name – Jasmeen Kaur Contact No: +91-11-45333245

Email ID -jasmeen.kaur@careratings.com

Relationship Contact

Name - Swati Agrawal

Contact no.: +91-11-45333237

 ${\bf Email\ ID-\underline{swati.agrawal@careratings.com}}$

About CARE Ratings:

CARE Ratings commenced operations in April 1993 and over two decades, it has established itself as one of the leading credit rating agencies in India. CARE is registered with the Securities and Exchange Board of India (SEBI) and also recognized as an External Credit Assessment Institution (ECAI) by the Reserve Bank of India (RBI). CARE Ratings is proud of its rightful place in the Indian capital market built around investor confidence. CARE Ratings provides the entire spectrum of credit rating that helps the corporates to raise capital for their various requirements and assists the investors to form an informed investment decision based on the credit risk and their own risk-return expectations. Our rating and grading service offerings leverage our domain and analytical expertise backed by the methodologies congruent with the international best practices.

Disclaimer

CARE's ratings are opinions on the likelihood of timely payment of the obligations under the rated instrument and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE's ratings do not convey suitability or price for the investor. CARE's ratings do not constitute an audit on the rated entity. CARE has based its ratings/outlooks on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments. CARE or its subsidiaries/associates may also have other commercial transactions with the entity. In case of partnership/proprietary concerns, the rating /outlook assigned by CARE is, inter-alia, based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating/outlook may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors. CARE is not responsible for any errors and states that it has no financial liability whatsoever to the users of CARE's rating.

Our ratings do not factor in any rating related trigger clauses as per the terms of the facility/instrument, which may involve acceleration of payments in case of rating downgrades. However, if any such clauses are introduced and if triggered, the ratings may see volatility and sharp downgrades.

**For detailed Rationale Report and subscription information, please contact us at www.careratings.com